

Network Optimization Concept

MTAC Leadership

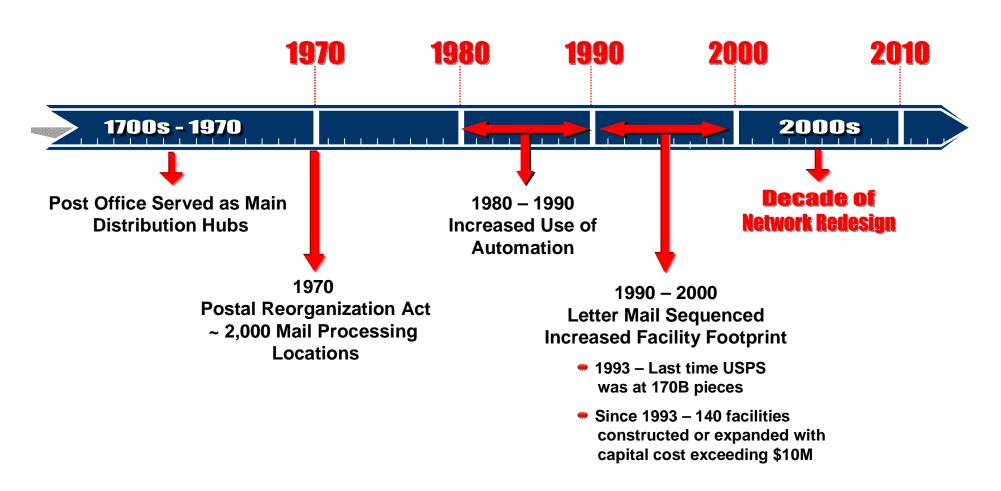


Network Optimization Overview

- Network Evolution
- Volume Realities
- Plan for Change
- Next Steps

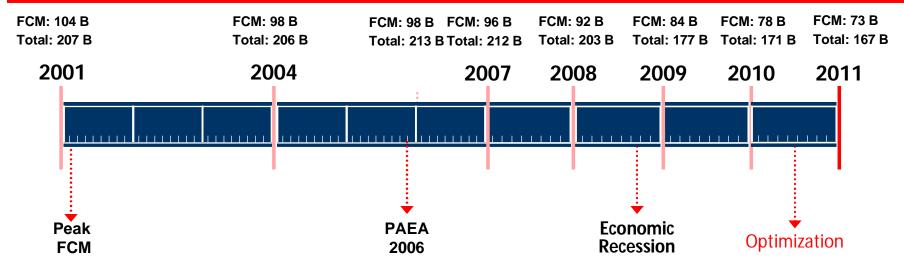


USPS Network Evolution





A Decade of Network Redesign



Continued First Class Decline

- Down ~ 25% since 2006
- Single Piece Down ~ 35% since 2006
- Plant network Excess Capacity
 - Unprecedented increase in AMP activity
 - Origin Consolidation
 - Destination Consolidation
 - Minor Service Standard Adjustments within current business rules



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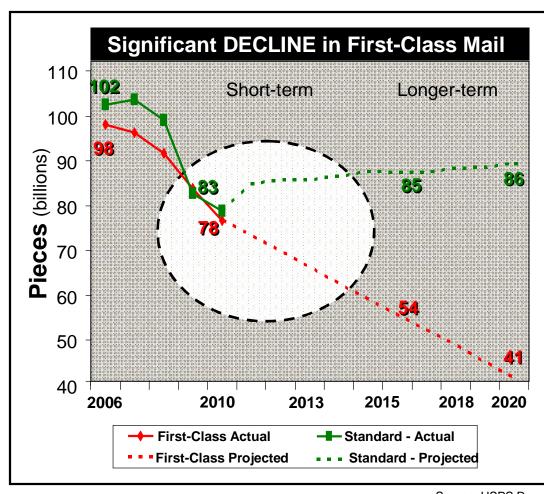


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Network Design – Volume Reality



Continued decline in First-Class single piece volume impacts:

- Excess capacity in Origin
 Dest. processing facility
- Excess capacity in transportation

Shift to standard mail will increase % of destination entry mail.

Source: USPS Revenue & Volume Forecasting



Network Design – A New Reality

Beyond 2011 Network Realities

- First-Class Mail drives the network requirements
 - Current operating windows in place support overnight service
- Total First-Class contribution will continue to erode and will not support the network infrastructure moving forward
- First Class Network Redesign is necessary to develop an infrastructure to support the mail volume realities of the future



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Conceptual and Pre-decisional



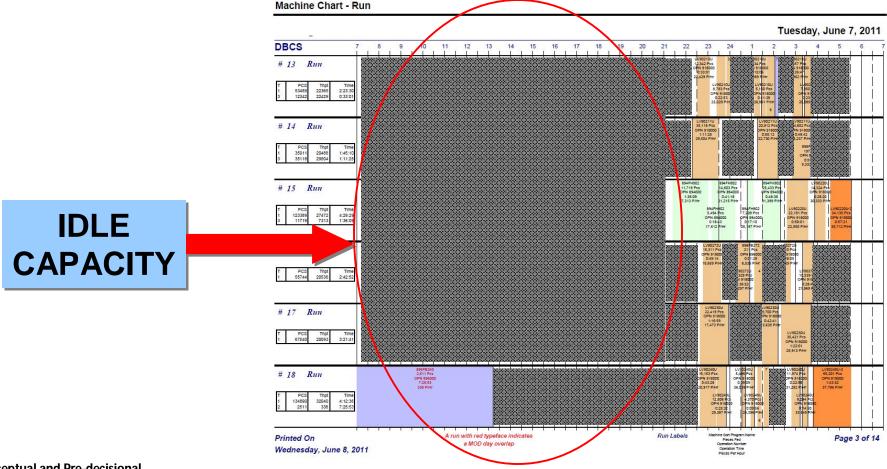
Plan for Change - Objective

- Define the most efficient mail processing network and infrastructure to match the current and projected workload
 - Determine optimal plant locations based on volume and current facility infrastructure
 - Develop an operating plan to fully utilize equipment based on a full operating day
 - Determine service standards based on the redesigned network



Plan for Change – Current Operations

 Network infrastructure is driven by operating windows which are constrained to meet current First-Class Mail overnight service commitments





Plan for Change – Service Standard Changes

- Revise service standards and entry times to realize full facility consolidation opportunities through operating window changes
 - Longer processing windows allows significant equipment and facility consolidation
- Network impact is significant
- Reduce network transportation as a result of facility consolidation



- Network Evolution
- History of Network Redesign
- Plan for Change
- Next Steps

Conceptual and Pre-decisional



Plan for Change – Timeline

TIME LINE - NETWORK OPTIMIZATION





Plan for Change – Industry Engagement Next Steps

Phase 1: Conceptual briefings

- Aug 10 Industry Association Executives meeting
- Aug 11 MTAC leadership meeting
- Aug 17 MTAC general membership meeting

Phase 2: Solicit general comments from industry

- Aug 18 Break-out discussions with MTAC membership
- Aug to Sept Meetings with industry associations/mailers

Phase 3: Solicit specific comments from specific mailers

 Sept to Oct – Meetings/webcasts with industry associations/ mailers

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 Key dates: Sept 2011 – Advanced notice published in Federal Register
 Sept 21, 2011 – PCC Day
 Sept 28, 2011 – Industry Association Executives meeting
 Oct 2011 – File with PRC / Proposed rule published
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